

Managing Third Party Testing

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Introduction

A number of high profile IT project failures and overspend have led to clients, (particularly the government) wanting more control of suppliers testing processes. We are the ones who can give them that.

This session will examine:

- **The need to manage third parties**
- **What third parties can be expected to provide**
- **The importance of getting the contract right**
- **Third party management techniques**

The Need To Manage Third Parties

The Hunt for Red October

Everyone knows it's out there.

They know where it is heading.

but...

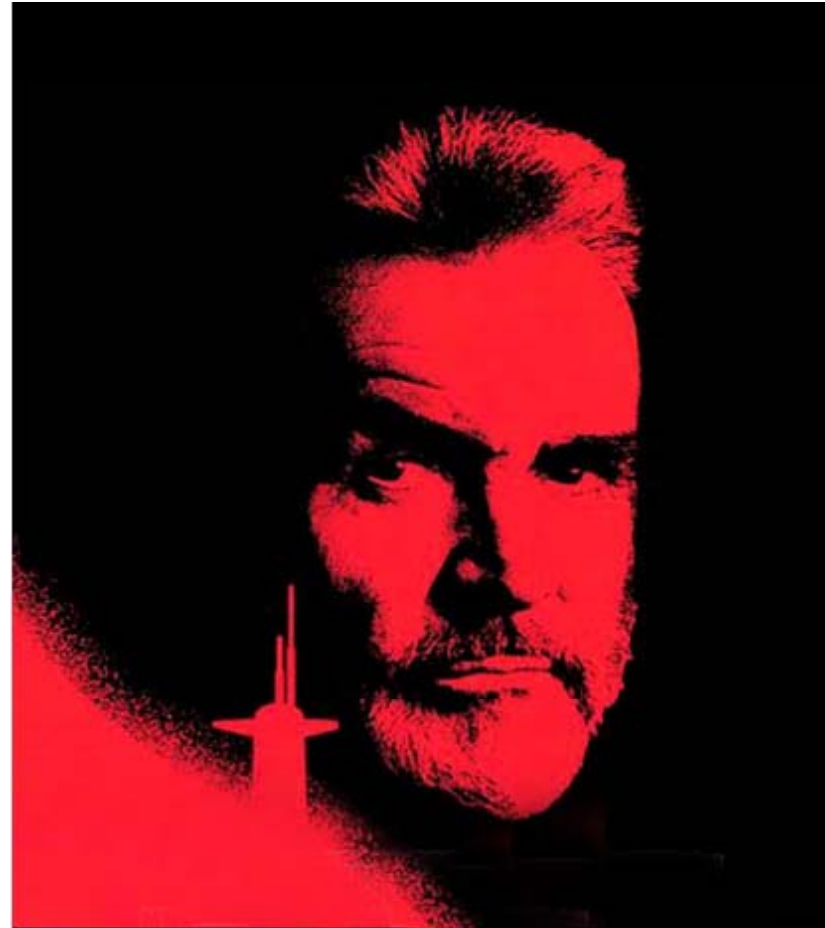
No one knows where it is,

How far it has travelled,

Which course it is following

and

Quite what to expect when it surfaces.



The Need To Manage Third Parties

We want.....	They want....
<p>To pay as little as possible As much as we can get (and then some)</p> <p>To know what's going on Make sure they are doing it right Manage their team Nip issues in the bud</p>	<p>To earn as much as possible Only what they have contracted for (and not all of that)</p> <p>To Keep things close to their chest Protect their IP Be left alone To keep issues secret</p>
<p>To see what was ordered, delivered on time, on budget, and fully functional</p>	

What You Should Expect From Suppliers

- **Test Documentation**
 - **Test Plans**
 - **Specifications and Scripts**
 - **Test Reports**
- **Work-Off Plans For Missed Milestones**
- **Access To Their Team**
- **Regular Progress Reports**

The Contract

The key benefits of getting the contract right are:

- **The ability to detail exactly what testing should be undertaken**
- **The ability to dictate the make up of each document**
- **The ability to state what level of access and review of the supplier's testing you will be entitled to (witnessing)**
- **The ability to fix checkpoints linked to authority to proceed certificates and staged payments**
- **The ability to state penalties and consequences of failure**

The Contract

Main Clauses to Include:

- **Definitions**
- **Processes and Procedures**
- **Documentation**
- **Witnessing**
- **Milestone Checkpoints and Payments**

Third Party Management Techniques

Test Progress Reporting

How much

Results

Timelines

Progress

Reviewing

Workshops

Walkthroughs

Audits

Witnessing

Test Witnessing

Witness Testing

Milestone Check Points

Stage Payments

Third Party Management Techniques



Over to you

Questions

Comments

Insights